Motors, pumps and fans are intrinsic to all manufacturing operations. They are a manufacturer's workhorse. However, they can incur significant running costs. For example, an electric motor uses 4-10 times its purchase price in electricity annually.\footnote{Australian Department of Environment, Water, Heritage and the Arts, 2003, Motor Solutions Online – Selecting the Best Motor and Equipment, \url{www.environment.gov.au/settlements/energyefficiency/motors/reference/r2.html}} Therefore careful selection and design is essential taking into consideration both operating and capital costs. While high-efficiency alternatives may be more expensive initially, energy savings often quickly recover the extra cost.\footnote{Australian Greenhouse Office, 2008, Motor Selector Software \url{www.environment.gov.au/settlements/energyefficiency/motors/motorselector/m2.html}}

It is also essential that the operation of these motors, fans and pumps are optimised, well maintained and serviced regularly.

Changes to motors, pumps and fans should only be undertaken in consultation with service providers.

Many manufacturers engage third-party service providers to manage aspects of their plant. This makes good use of the provider's specialist expertise and allows the manufacturer to focus on their core business. However, to achieve efficiency, it is essential that the manufacturer has some understanding of how their system should operate in order to work more closely with service providers and to adequately verify their performance. Manufacturers may even wish to consider a performance-based contract related to reducing energy consumption. It is essential that service providers know efficiency is a priority.

**Motor efficiency**

**High efficiency motors**

High efficiency motors can cost up to 40 per cent more than standard motors. However, the payback period can be less than two years with the associated energy savings. Table 1 demonstrates the benefits that can be achieved through the purchase of a high efficiency motor.

---

Table 1 - Payback periods for purchasing high efficiency motors

<table>
<thead>
<tr>
<th>Motor rating</th>
<th>High efficiency 11 kW</th>
<th>Standard 11 kW</th>
<th>High efficiency 45 kW</th>
<th>Standard 45 kW</th>
</tr>
</thead>
<tbody>
<tr>
<td>Efficiency (%)</td>
<td>92</td>
<td>89</td>
<td>95</td>
<td>93</td>
</tr>
<tr>
<td>Hours of operation per year</td>
<td>6,000</td>
<td>6,000</td>
<td>6,000</td>
<td>6,000</td>
</tr>
<tr>
<td>Purchase price ($)</td>
<td>$922</td>
<td>$877</td>
<td>$2,390</td>
<td>$1,680</td>
</tr>
<tr>
<td>Annual operating cost ($)</td>
<td>$7,476</td>
<td>$7,455</td>
<td>$28,541</td>
<td>$29,004</td>
</tr>
<tr>
<td>Payback on premium</td>
<td>Less than 2 months</td>
<td>Less than 18 months</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Assumptions: Pole 4 and average energy costs per year (10 cents/kWh)

Instead of rewinding motors, consider replacing them with energy efficient motors. Often motors are described as ‘high’, ‘super’ or ‘premium’. However, to be considered energy efficient, motors must meet the Australian Minimum Energy Performance Standards (MEPS). In April 2006 the Australian efficiency levels (AS/NZS 1359 5:2004) were increased so the previous ‘high efficiency’ standards are now standard and a new more stringent level has been created. The new level is targeted to reduce energy losses by 15 per cent compared to the 2001 MEPS. A list of motors registered under MEPS can be found at [www.energyrating.gov.au/emmenu.html](http://www.energyrating.gov.au/emmenu.html).


### Use the correct size motor

Avoid purchasing oversized motors to cater for future production increases or to override load fluctuations. Table 2 illustrates the energy losses and associated costs of an oversized motor.

<table>
<thead>
<tr>
<th>Motor size</th>
<th>110 kW (68 % loaded i.e. ~75kW load)</th>
<th>75 kW (sized to match needs)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual energy use (kWh)</td>
<td>694,737</td>
<td>473,684</td>
</tr>
<tr>
<td>Annual energy cost ($)</td>
<td>69,474</td>
<td>47,368</td>
</tr>
<tr>
<td>Annual energy savings ($)</td>
<td>22,106</td>
<td></td>
</tr>
</tbody>
</table>

Assumptions: Operating 2000 hours/year, electricity costs 10 cents/kWh, 95% efficiency, power factor not considered.

Better selection and motor management practices can save 10-25% of the energy costs.

### Variable speed drives on oversized motors or for motors dealing with variable loads

Variable speed drives (VSDs) reduce energy consumption by adjusting the motor speed to continually match the load of the equipment such as pumps, fans and compressors.

Energy consumed by fans and pumps is proportional to the cube of the motor speed. If a variable speed drive reduced the speed by 20 per cent, the power consumed would drop by 49 per cent.

---

The financial viability of installing a VSD depends on the motor application and operating hours. VSDs tend to be most economical on large motors. They also enable ‘soft starting’ to prevent the electrical system overloading which drops the voltage and affects other equipment.\(^8\)

**VARIABLE SPEED DRIVES THE SAVINGS**

Queensland Newspapers at Murarrie, operate 24 hours a day 7 days a week, providing over 6.2 million newspapers per week. Part of the printing process requires a wash with a mixture of reverse osmosis water and fountain solution which removes unwanted ink from the process and keeps the image area clean while printing. This solution has to be made in advance and is stored in a 10,000L tank. When the system was designed in 1994, a continuous positive displacement pump was installed which operated a constant pressure waiting to supply the solution when required. As a result, when newspapers were not being printed, the pump cycled the solution within the tank increasing the liquid temperature due to heat generated by the pump. This increased the temperature in the tank to around 28°C. The temperature required for the printing process is approximately 13°C. Therefore the water then had to be chilled prior to use.

When the old pump needed to be replaced, Queensland Newspapers installed a variable speed driven pump which only operated when the solution was required within the printing process. The tank is now kept at ambient temperature of around 20°C saving cooling of 8°C. For a 10,000 L tank, the energy saved in not having to cool the water alone is 335 MJ per tank. In addition, energy is saved by only running the pump when required. Queensland Newspapers is now looking at other pumps within their process to determine if more savings can be made.

### Multiple speed motors or multiple smaller motors

When a variable speed drive is too expensive, or the motor is so oversized that the variable speed controller would operate at very low speeds, reducing the useful life of motors and other equipment, consider one of the following:

- using a multi-speed motor that can operate at a number of different speeds, or
- installing several smaller motors with controls that switch on only enough motors to meet the demand.

### Computer software improves drive efficiency

Computer software has been developed which can provide better control of the drive of the motors. The software provides a quicker response from the drive to the system and component requirements improving the efficiency of the whole system.\(^9\) Most major process control companies should have access to this type of software.

### Maintain motors

Proper maintenance of motors can improve performance. Regular maintenance tasks include:\(^10\)

- cleaning motors of dirt and grease, particularly fans on fan-cooled motors
- checking for excessive vibration which may be a sign of motor misalignment
- checking for connections or wires that might be loose or damaged
- checking motor bearings.

### Power factor correction

Induction motors, magnetic ballasts and transformers require two types of power:

- **Active power** – produces work or heat and is expressed in kilowatts (kW)
- **Reactive power** – generates magnetic fields and is expressed as kilovolts-amps reactive (kVARs)

**Total power** is the vector sum of these two powers and is measured in kilovolts-amps (kVA).

---


Well maintained motors will increase efficiency.
**Power factor** is the ratio of active power to total power and is expressed as a number between zero and one (perfect score). The figure below demonstrates this graphically using an example.

![Power factor diagram](image)

This indicates that only 70 per cent of the current provided by the electrical utility is being used to produce useful work.

Plants that operate with a low power factor require the power company to feed much more power into the distribution system to operate the plant’s equipment and appliances. Power companies in other states of Australia usually charge an additional fee to manufacturing plants with poor power factors (e.g. 0.6) to capture costs not reflected by the electrical (kWh) meter. While Queensland power charges are currently based only on active power consumption, this is likely to change in the future.

Poor power factors cause extra current flows, increase the chances of cables overheating, reduces equipment reliability, increases supply costs and results in additional greenhouse gas emissions.

Power suppliers or consultants can assist in power factor correction options which include:

- power factor correction capacitors designed to provide reactive current
- automatic power correction equipment or banks of capacitors that are switched on and off-line depending on the power factor
- replace oversized motors that are lightly loaded, or idling, with smaller motors
- installing high power factor lighting and electronic equipment.

**Fan and pump efficiency**

Fans and pumps are driven by motors and are essential to many manufacturing sites. Improving efficiency of pumps and fans will not only save energy but will also reduce maintenance, extend the life of the equipment and reduce noise.

---

**THE BENEFITS OF CORRECT PUMP SIZING**

A food processing plant requires 1500 tonnes of refrigeration during three months in summer but only 425 tonnes for the remaining nine months. The process uses two chilled water pumps operating at 13.411 m³/h (149 kW each) that are both used in summer but two-thirds of the flow rate is bypassed during the remaining nine months. By replacing one of the pumps with a new 5504 m³/h (37 kW) pump designed to have the same discharge head but requiring only 37 kW and running only the older pump in the summer, the plant would save 790,520 kWh a year or $79,052 (based on 10c / kWh).  

---

Inlet and outlet conditions

The inlet and outlet conditions of fans and pumps can impact on the efficiency of the system. Pumps are often operate below their optimal design efficiency as dampers, throttling and pressure relief valves and by-pass systems restrict flow.

The equipment manufacturer will have specified inlet and outlet conditions that lead to superior performance of the equipment. Periodically check the inlet and outlet conditions to ensure they have not changed.

Some tips on fan efficiency:

• Minimise the number of obstructions to air flow in both the inlet and outlet by removing all restrictions where possible.
• Minimise dead air spots in the system where air cannot circulate.
• Size the inlets and outlets appropriately to minimise air recirculation.
• Chose the right shape and size impellor for the job.
• Operate fans at peak efficiency points.

Well designed and minimised pipework

Friction losses can be reduced by reducing the number of bends and valves in pipework. It is also important to ensure the diameter of the pipework is not too small, thereby creating additional load on the pump, motor and fans. In some cases the type of material used in pipework can also reduce friction losses.

Trim impellers on oversized pumps

The impeller can be trimmed if a pump is continuously throttled to 10 per cent less than its design flow rate or the bypass valves are continually open indicating excess flow. Trimming involves machining the impeller to reduce its diameter, which reduces the amount of energy it imparts to the pumped fluid. Contact the service provider before undertaking trimming.

Keeping equipment clean

Prevent the build up of contamination or dirt in filters, strainers, coils, pipes or ducts as this can reduce the efficiency of the fan or pump. An unexpected or gradual increase in load on the system could be an indication of the build up of contamination. Put in place an inspection and maintenance program based on the expected maximum load (as opposed to the nameplate load) to control this build up.

Operate pumps and fans only when required

The following are some initiatives that can reduce energy use when operating pumps and fans:

• If pumps or fans are only required during certain tasks, turning them off when not required will reduce energy use.
• Automatic controls, such as computer software, can be used to limit the operation of pumps and fans to only when needed.
• Similarly, using variable speed drive (as mentioned above) on the motor will minimise operation to meet the demand.

Close the loop on liquid-seal vacuum pumps

Pumps such as liquid ring vacuum pumps use water as a sealing and cooling medium. Some uses for vacuum pumps include dryers, packing machines and evaporative coolers. The water is typically sent to a drain.

---

14 COOLING TECHNOLOGIES@GROUP OF NMB TECHNOLOGIES CORPORATION, Ways to Improve Cooling Efficiency When using Air moving Devices, 7/30/2007, USA, www-03.ibm.com/procurement/proweb.nsf/objectdocswebview/file12++jarrah++fifteen+ways+to+improve+cooling+efficiency/SFile12+jarrah++fifteen+ways+to+improve+cooling+efficiency.pdf
Recirculating water, or closing the loop, on this once-through process can save significant amounts of water and reduce wastewater volumes. If the water cannot be recirculated, investigate the possibility of collecting the water for other purposes such as cleaning. Alternatively, consider mechanical seals that do not require sealing water. Cost savings of more than 50 per cent can be achieved from the reduced water and energy usage.16

HIGH EFFICIENCY ELECTRICAL PUMPS SAVE WATER

Castlemaine Perkins in Brisbane replaced 14 water-sealed vacuum pumps with high efficiency pumps and now saves 8000 kL of water a year.17

This series of fact sheets provides examples and suggestions to the modern manufacturer on how to achieve both economic and environmental benefits from eco-efficiency. Visit the project website www.ecoefficiency.com.au for more ideas and case studies.

---